## WHEN PURCHASING FOR YOUR COMPANY...



This is related to conflict of interests or roles. If there is no fraud or infringement upon the company's interests, it is only an internal matter of the company. In this case, the company should make decision on how to handle the situation.



I have to ask for quotations and receive them, compare the prices and conditions before I can finally award the contract. It's troublesome! Why not purchase directly from B Company? It will be efficient and convenient. There is no problem if the employer agrees and the staff does not violate the internal rules of the company.



The procedure of tender and calling for quotation is necessary, but for me, it is just a formality and I will still do it. Anyway, the project will be awarded to 8 Construction Company.

Such "pseudo-tender" breaks the rules and infringes upon other bidders' interests.



If I help D Company win the tender, they will give me advantage. No trouble will be caused, since its quotation is still the lowest. Our boss will not suffer from any loss.

This situation also constitutes bribe offering and accepting.

Companies can set up some rules for procurement on their own. For example, they can set up the minimum costs of projects for public tender or the number of options, etc. in order to ensure appropriate use of capital of the company. Moreover, they can also assign more than one staff to handle a procurement process in order to reduce the risk of corruption caused by only one staff monopolizing the whole process.